



WEEKLY TEAM MEETING

Suggested Timeline: Every Friday 8:30-9:00

1. Current Clients

- New Business (\$)
- Annual Client Reviews this week
- What's new with our clients?

2. Fee-based Business

- New Client Update

3. Administration

- KYC Updates
- Client Issues pending

4. New Business

- Prospects
- New Referrals

5. Focus for the week

6. Other
